

# THROUGH-PROCESS OPTIMIZATION

FROM DATA TO INTERCONNECTED  
OPERATIONAL EXCELLENCE



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# 1. Introduction

## What's TPO? Through-Process Optimization

Interconnected solution that covers services for process and product quality of metals industry by know-how embedded IT solution (TPQC).

- One-click access to all quality and process related data from liquid steel to final products.
- Intuitive & easy analysis, visualization and monitoring of quality and processes by different features.
- Process and metallurgical services for all aspects of operational excellence.
- Data analytics for process optimization and new steel grades development



TPO – the enabler for digital transformation of steel production.

# Through-Process Optimization

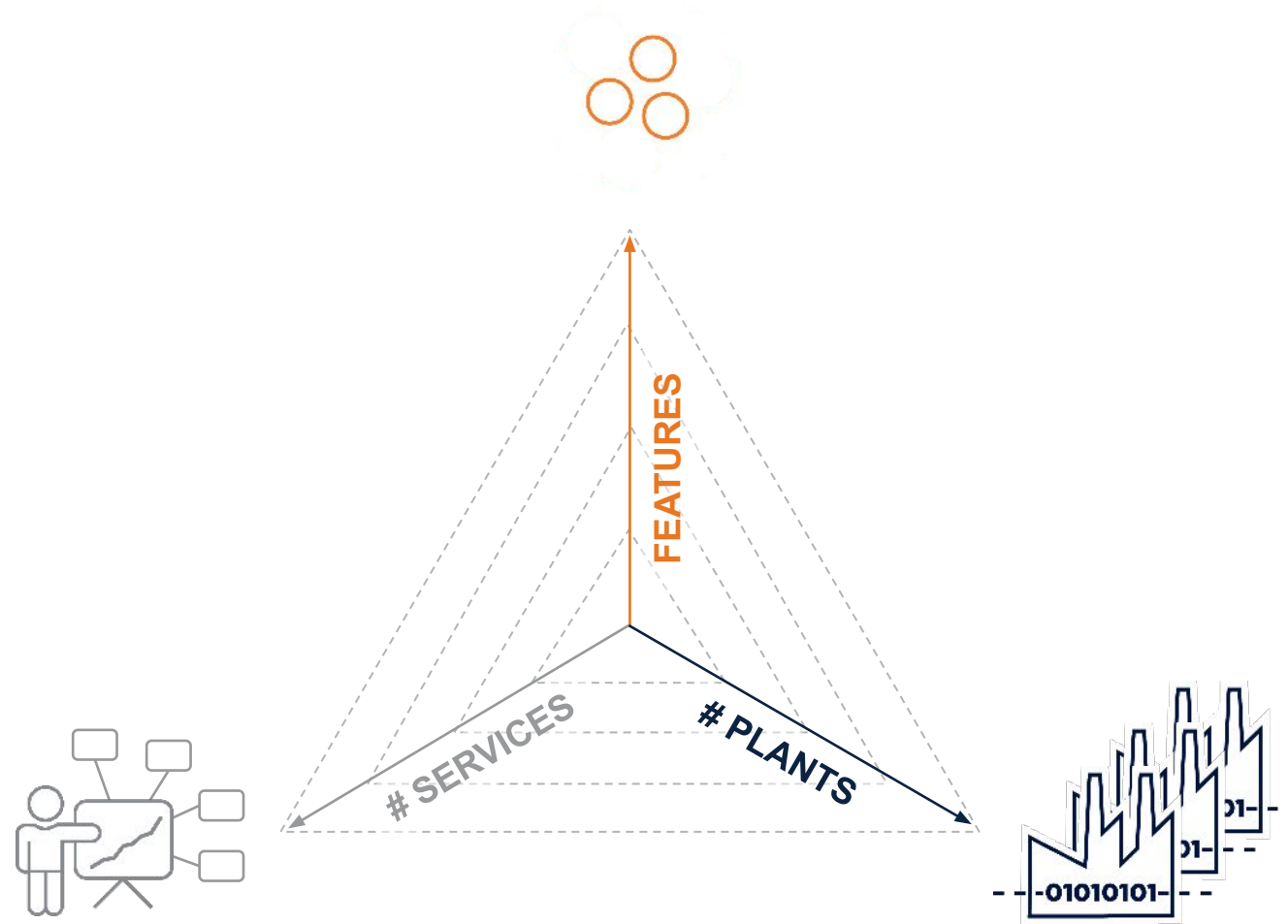
## TPO Services

	Steel grade development, Coating Technology
	Process standardization & optimization
	KPI, best practice, KPI improvement
	Quality Management, Certification support
	Data Analytics Services
	Consulting & trainings

## Through-Process Quality Control - TPQC

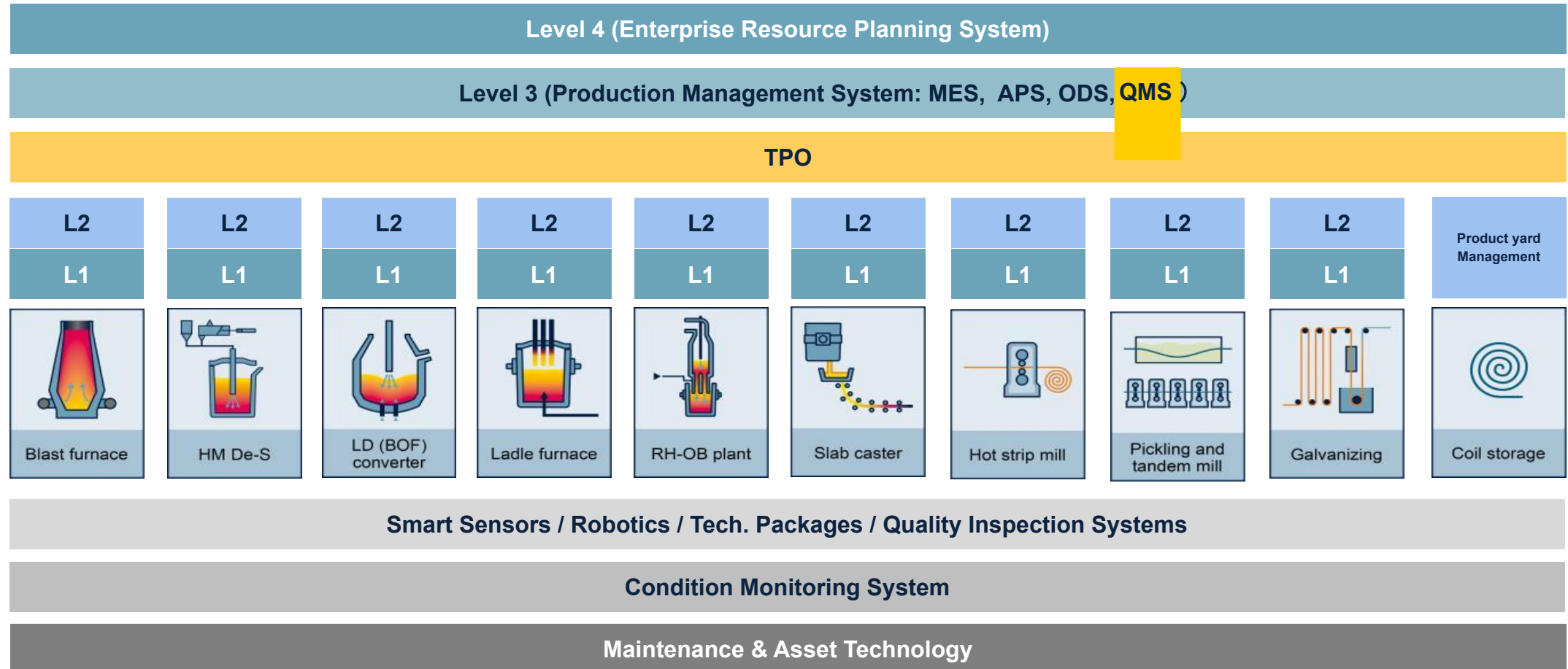
<b>LEARNING</b>			
Root cause analysis & corrections	Data Analytics	Artificial Intelligence	Digitalization of corporate know-how
<b>ASSISTANCE</b>			
Automatic grading	Digital Assistant	Decision support	Process supervision & predictive quality control
<b>Monitoring</b>			
Data visualization	KPI & SPC	Reporting & documentation (BI)	Digital fingerprint
<b>DATA Collection</b>			
Interconnecting machines & plants	Data warehouse	product genealogy	Seamless quality data

# Scalable along three dimensions



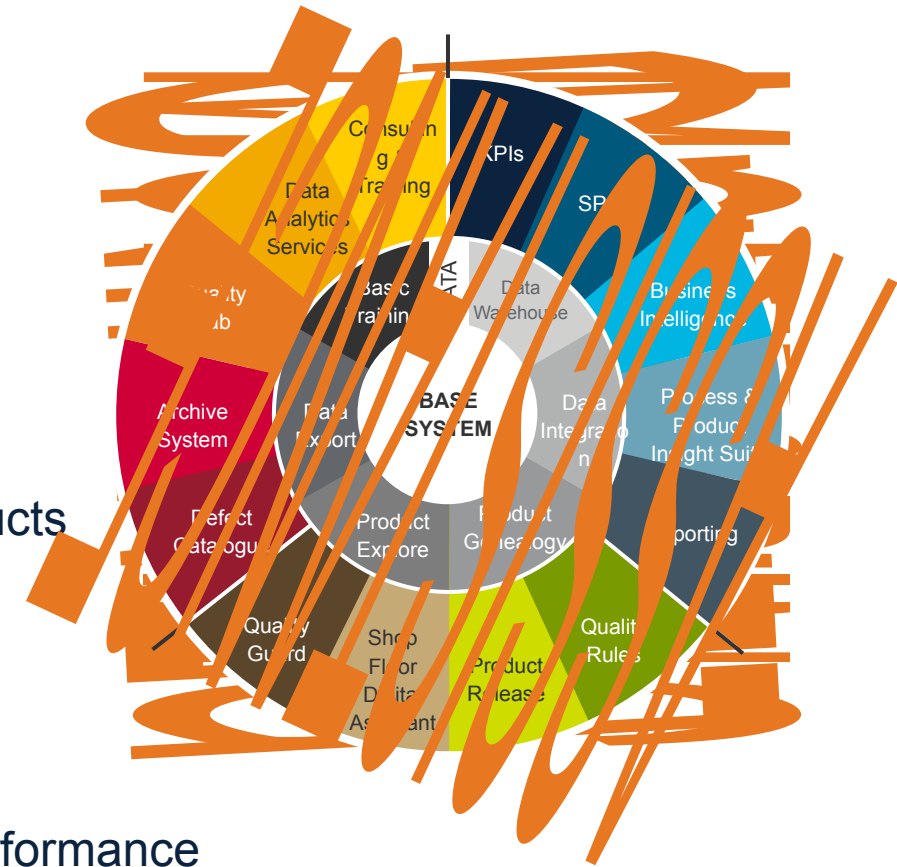
# Digital landscape of an intelligent steel factory

## SEAMLESS CONNECTION THROUGHOUT FULL PROCESS CHAIN

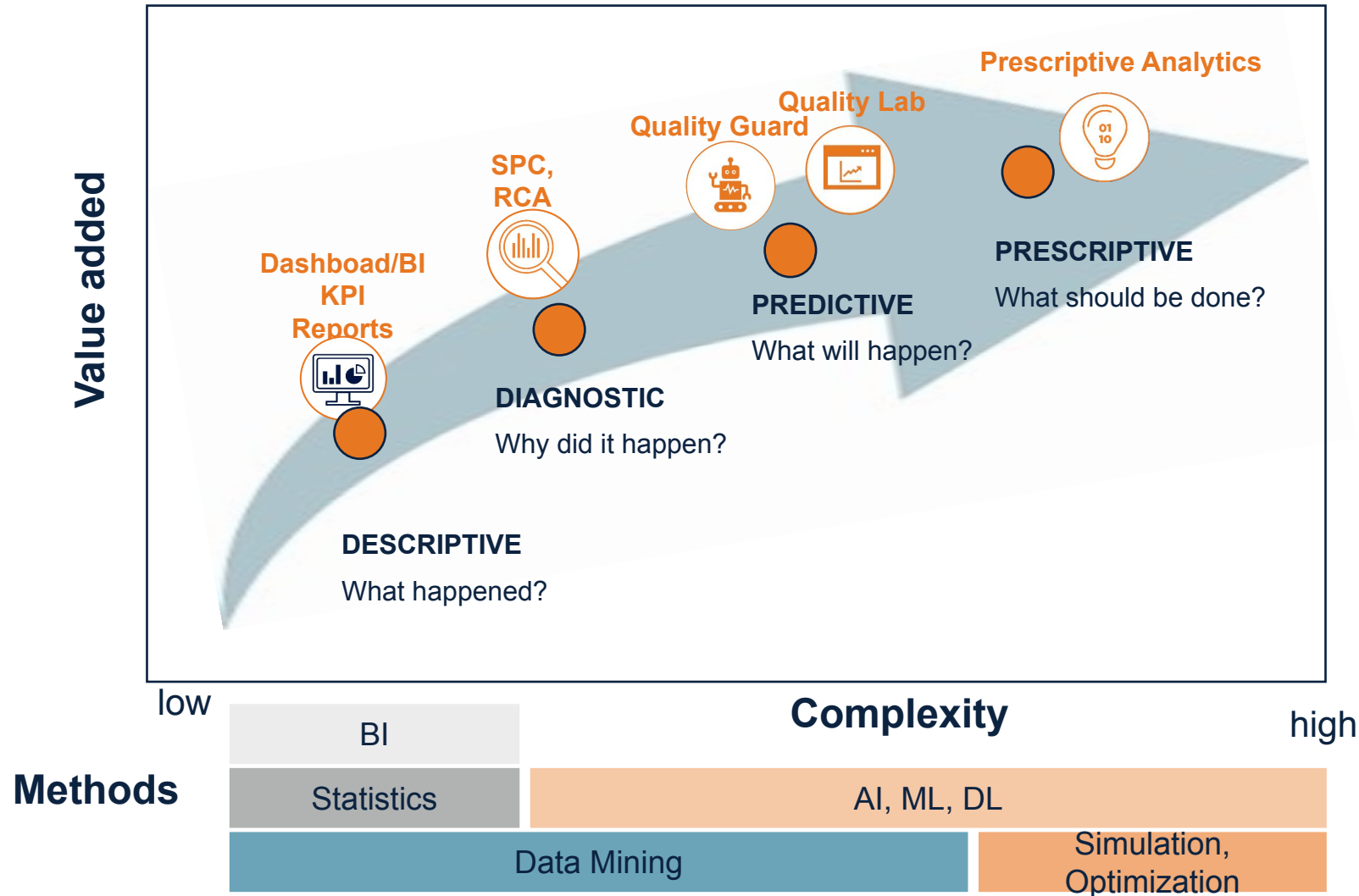


## Main Features and Benefits

- ✓ Through-process data collection and integration, Fast access to all operational data by length projection to final product
- ✓ Automated product grading and quality conformance checks
- ✓ Identification of possible root-causes for non-conforming products
- ✓ AI based approach for corrective actions to eliminate quality deviations, compensational actions to repair non-conforming products
- ✓ Support for product certification (e.g. IATF 16949)
- ✓ Claim management and time saving up to 70%
- ✓ Data based quality prediction of full length of the coils, support product design and process optimization
- ✓ Know-how services (PD, Maintenance, QM, DA etc.) for higher performance
- ✓ Short Return of Investment
- ✓ EBITA improvement up to 7%



# Applications of Data Analytics at Primetals Technologies





# Data Analysis for Steel – Development and Application

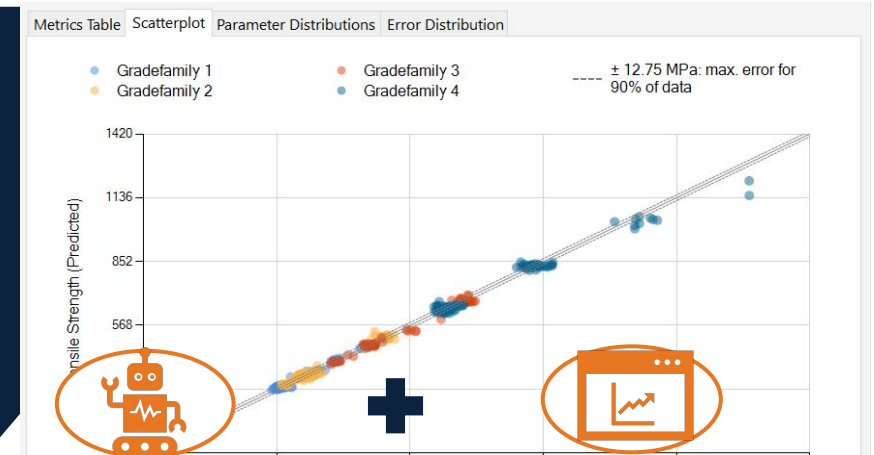
## Quality GUARD and Quality LAB:

Prediction of mechanical properties  
=> Results online available  
=> Reduce sampling and testing

Off-line simulation for product and process optimization

## Prescriptive-Cross process control

- Reduce scrap ratio
- Increase Cpk value for better quality



### Quality Guard

Predict mechanical properties:

- Tensile strength
- Yield strength
- Elongation

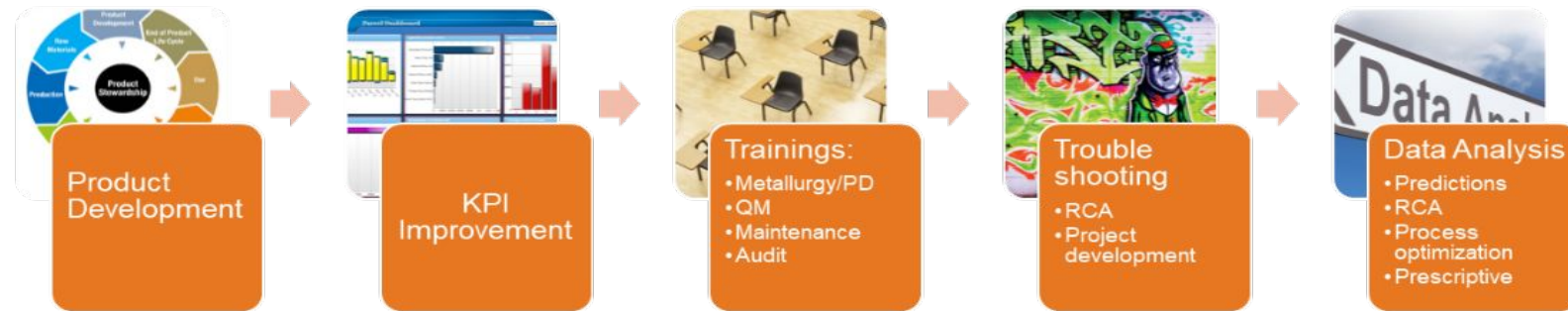
### Quality Lab

Estimate impact of parameters on targets (virtual optimization)  
Interactive UI:

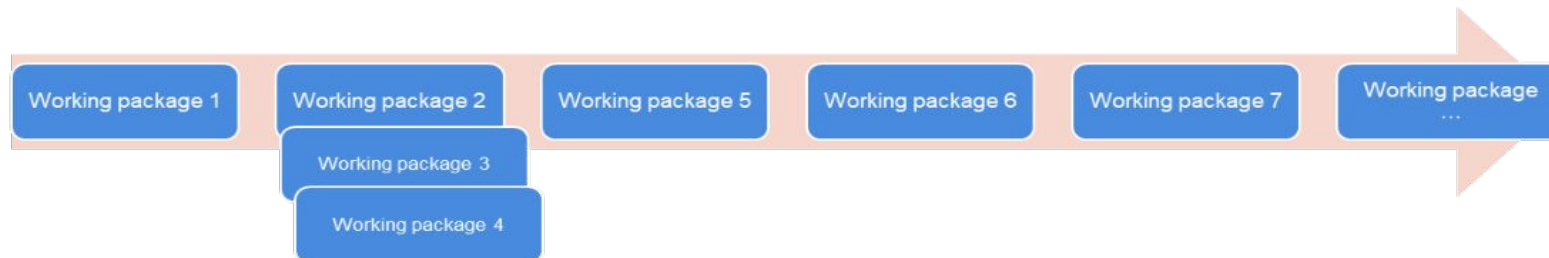
- Data import/export
- Display data
- Simulation

# Service Concept:

## Service Contents:



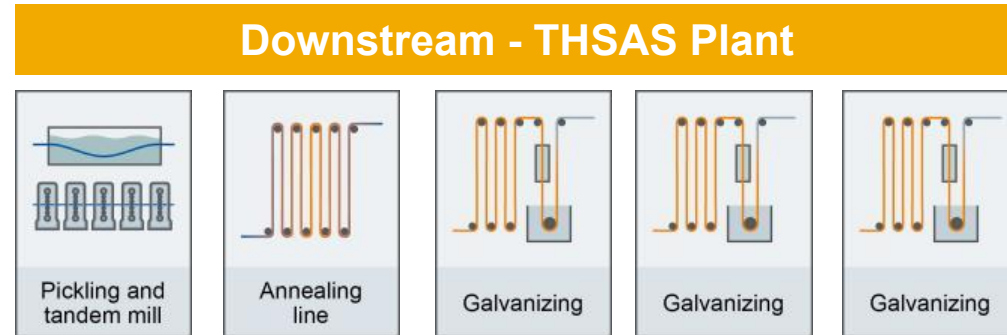
## Service Methodic: topics selection



# 2. TPO References



# 3. Main Achievements at Reference Plants



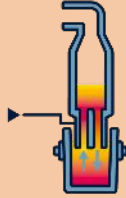

## Through-Process Optimization - TPO

# ACHIEVEMENTS


**>90%**  
BOF Direct Tapping



**-20%**  
Al-consumption for IF grades



**+20%**  
Output on CGL



**>10 heats**  
Casting Sequence for IF Grades



**<0,1%**  
HSM COBBLE RATE REDUCED FROM 0.3%

**-12%**  
Rejection rate



**>16**  
Automotive Certifications



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